



# Capital TRUST Holdings Limited

— The partner you TRUST in wealth creation —

**Capital TRUST Holdings Limited**, one of Sri Lanka's leading financial solution providers in areas of businesses of fully fledged Stock Broking, Investment Advisory, Research, Margin Trading, Debt Trading, Wealth Management, Real Estate, Investments and Education.

**Capital TRUST Securities (Pvt) Ltd.**, the flagship subsidiary of the group, is a member firm of the Colombo Stock Exchange (CSE) and currently ranked among the top two Stock Broking firms in Sri Lanka in terms of Turnover.

Exceptional professionals possessing excellent communication skills in English and Sinhala or Tamil, with an outgoing personality and with a passion for networking to promote financial products & services successfully are sought for following fulltime positions:

## Group Business Development Executives

### **Job Profile:**

Will be responsible for generating own leads to attract sound clients both here and abroad for Stock Broking and other related Investment & Investment Advisory opportunities offered by group companies.

### **Responsibilities:**

- Develop and maintain a potential client data base and deploy strategies to convert these leads to active clients.
- Maintain strong communications with your clients to ensure that their investment plans and related financial requirements are catered to.
- Support and carryout sales promotion related activities for overall business development initiatives of group companies.

### **Requirements:**

- Sound educational background in Marketing. Preference would be given to candidates pursuing finance related qualifications.
- Related experience in the financial services industry would be an added advantage.
- Candidates with G.C.E. A/L qualification with strong experience in marketing financial products may also apply.
- Age below 25 years.

The successful candidates would be rewarded with a market competitive remuneration package including performance based incentives. We are an equal opportunity employer.

If you feel you are up to the challenge of this opportunity, please apply within 10 days of this advertisement with your complete resume including contact details of two non-related referees to [ghr@capitaltrust.lk](mailto:ghr@capitaltrust.lk) stating the position applied in the subject line of the e-mail.

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42, Mohammed Macan Markar Mawatha, Colombo 03. | [www.capitaltrust.lk](http://www.capitaltrust.lk)